

We help you to
see the
unforeseen.



sage
Sage Accpac

sage
200 Evolution

sage Pastel Partner
Advantage

BUSINESOFT
SYSTEMS

sage
300 People

sage
200c

sage HR & Payroll

THE POWER OF BEING UNDERSTOOD
AUDIT | TAX | CONSULTING

RSM

Businessoft System

Software Division
of
RSM Botswana

Sage Platinum
Business Partner

Botswana
Qualifications
Authority
Accredited

Sage
training
institute

Syspro
Business Partners

OUR SERVICES

1. Business process analysis
2. Hardware Testing for application suitability
3. Software Installation
4. Software Customization
5. Software Integration
6. Offer generic and user-specific training
7. Implement per written agreements
8. Project Management during software implementation
9. Support and troubleshooting
10. Modify configuration for your process changes

SOFTWARE IMPLEMENTATION SERVICES

Software Implementation is a pre-planned and systematic process involving cooperation between consulting and client teams aimed towards empowering the client to use the software effectively in day to operations, administration and management. Software implementation starts off with a brainstorming meeting that records the objectives of the endeavour and the process put in place to achieve the objectives. Usual elements of Software Implementation process are:

- Examination of suitability of the hardware, networking and connectivity
- Installation of the product
- Sample data

- **Generic training**
- **Joint team workshops to find out development needs, implementation method and customization requirements**
- **Conference pilot to confirm the manner in which software will be used on a day to basis to conform to the defined business process**
- **Creating Pilot folder and data migration**
- **Conducting specific user-level training**
- **Parallel run**
- **Testing and going live clearance**
- **Going live - finally discarding the old system**

An inherent advantage of an effective Software Implementation Service is that it can help you improve your business process or the way of doing business. When a business process is improved or aligned to international best practice the chances of error or fraud get reduced if not eliminated. Further an improved process will assure management that organizational goals can be reached. Further advantages are improving control of your business, making faster decisions, developing profitable relationships with Partners, Suppliers, and Customers, reducing operating costs and achieving market competitiveness.

CAPABILITIES

- ✓ **We have a dedicated Help Desk Administrator, sales team, support team and well organised technical team all reporting to senior management team.**
- ✓ **We have resources specifically trained in Sage software products by Sage in accordance with Sage Training and up-skill policies.**
- ✓ **We have a team of qualified and experienced support consultants and have retention policies to match with industry standards.**
- ✓ **Businesoft Systems' style of service delivery is a unique blend of software expertise with business consulting expertise. Businesoft Systems unlike other business software solutions companies, has an enviable advantage of carrying out consultations with the experts of RSM Botswana best commercial practices such as business process, internal controls and accounting matters**

OUR OPERATING STYLE

- ✓ **We keep confidentiality. We cherish integrity. We exhibit professional behavior.**
- ✓ **We understand that you depend on us for your business software needs which have implications that deal with business process, controls, efficiency, decision-making and the delivery style. We don't do things in a hurry. We would like to do the right thing for you.**

- ✓ Our implementation procedures and processes conform to sound international business practices.
- ✓ We directly contact Sage to seek professional help to build our capacity on a continuous basis.
- ✓ We do professional pre-sale presentations and give you as much information as you need and arrange your meetings with technical representatives from Sage directly.
- ✓ We help organize visits to live sites with the help of Software Houses.
- ✓ We carry out such development work in-house or outsource, as is licensed by the Sage. We do our best to negotiate with Sage and its accredited developers to carry out additional development work to suit to your specific requirements.
- ✓ We will, at our instance, give you all the product updates subject to terms of sale.
- ✓ We listen to you and we take your complaints or concerns very seriously since we believe in creating and nursing a long-lasting customer relationship.

OUR SERVICE FOOTPRINT

Our service footprint derive from over 500 customers in the public sector, private sector, parastatal organizations, manufacturing sector and NGO sector as a renowned platinum distributor. We do not box-drop. We in fact partner with you in business process-computerization by offering appropriate software solutions. We have small and large customers with different needs in different sectors, segments and locations. Yet a few mention-worthy jobs are:. We enjoy this diversity because each and every job is a great job to us. Find below, some of our clients.



ACCOUNTING SOFTWARE PRODUCTS

Sage Xpress Advantage

Sage Xpress Advantage is a holistic software solution for small sized businesses includes the tools you need to gain control of your business. You can automate key business processes and gain the confidence you need to make important decisions.

Common features include:

- Business intelligence reporting standard
- Inventory
- Bank Manager
- Forms assistant
- Online Tools
- Mobile app

Sage Partner

With its rapid processing, multi-user, multi-currency and cheque printing capabilities, Sage Pastel Partner is the perfect accounting application for your business. Sage Pastel Partner can allow up to 20 concurrent users. Sage Pastel Partner has ability to add modules as your business grows or based on the nature of your business. Common features of Sage Pastel Partner include:

- General Ledger, Inventory and Microsoft Integration
- Customer, Supplier, VAT and Cashbook Processing
- Financial and VAT
- Reports (Drill down Functionality)
- Recurring Invoices
- Cost Codes and Projects
- Stock Take and Re-order assistance
- Cheque Printing facility
- No. Of users-20
- No. Of Companies-Unlimited
- Inventory
- Sage Intelligence Reporting

Standard

- Bank Manager

Sage 100 Evolution Standard

Sage 100 Evolution is simply more than an accounting software. It is a business software delivering you an entirely new dimension in business management software. It is quick-to-deploy ERP solution. Sage 100 Evolution carries the following enviable features:

- General Ledger
- Inventory Control
- Report Writer & Stationary Customization
- Project Tracking
- Cashbook
- Receivables and payables
- Sales Order and Purchase Orders
- Import Cost Allocations
- Cheque Printing
- Electronic Funds Transfer (EFT)
- Visual Report
- Integrated with MS Office
- Advanced Security features
- Bank Statement Manager
- Delivery Management
- Mobile Sales (5 users)
- Multi- Currency
- Multi- Warehousing
- Point of Sale
- Sage Evolution CRM Standard
- No. of Users- Limited up to 10

Sage 200 Evolution Premium

Sage 200 Evolution is a market-leading software solution full of the features and functionality you need to control your business and gain complete visibility over your operations. Sage 200 Evolution integrates with a vast array of additional modules, making it easily customisable to fit your business needs. Key features include:

- Segmented General Ledger
- Segmented Inventory
- Invoicing
- Project Tracking
- Report Writer & Stationary Customization
- Sales and Purchase Order Entry
- Units of Measure
- Goods Receive Voucher
- Advanced Security
- Microsoft Office Integration
- Evolution CRM (Basic)
- Multi-Warehousing
- Delivery Module
- Global Tax

Sage 200 Evolution includes the following
ADD ON MODULES

- Account consolidations
- Advanced procurement
- Annuity billing
- Bank statement manager
- Branch accounting
- Credit risk management
- Sage Intelligence Reporting Standard and Advanced
- Debtors Manager
- Multi- Currency
- Bill of Material
- Manufacturing
- Lot Tracking
 - Point of Sale

- Discount Matrix
- Retail POS
- Job Costing
- Serial Number Tracking
- Voucher Management
- Fixed Assets
- Sage CRM
- Sage Municipal Billing
- Sage Service Manager

Sage 300 AccPac

Sage 300 (formerly known as Sage ERP Accpac) goes beyond the ordinary ERP solution you have become accustomed to. Our technology and processes have evolved to create a streamlined and efficient solution for small to mid-market companies with up to several hundred users. We offer local and international support through an extensive business partner network. Common features include:

- Accounting and finance
- Sales and customer management
- Purchasing and supplier management
- Business intelligence and reporting
- Inventory and warehousing
- Customer service



HUMAN RESOURCE AND PAYROLL PRODUCTS

Sage 300 People HR and Payroll

Sage 300 People comprises an agile, innovative and cost-effective HR solution that effortlessly and powerfully processes HR and payroll functions in your business. Its world-class capabilities include fast and efficient system implementation, security, stability and improved processes, real-time online design for easy monitoring and reduced risk and universal calculation engine for simpler calculations across functions. Common features include:

- Employee Self Service functionality, giving your employees the capabilities to manage much of their own administration
- Employees can apply for leave, manage their claims, manage personal details, view and print their pay slips, complete performance reviews, start workflows, etc.
- Line managers can conduct surveys and performance reviews, schedule tasks, and manage projects
- Manage employee performance – from defining agreements to conducting performance reviews and updating performance plans.
- Manage Learning and Skills Development by defining the critical skills required and monitoring development plans and interventions.
- Managers can access employee records, conduct their employee performance reviews and print reports
- Automatically calculate pro-rata earnings and deductions based on start and termination dates
- Create multiple records for a single employee
- Create new employees (or terminate old ones) with built-in checklists
- All system activities are recorded for detailed reporting – what the changes entail, who made them, and old vs new values

Sage Premier VIP & HRM

Sage Premier VIP & HRM is a dedicated and fully integrated HR management system which combines Premier Payroll with Premier HR and Premier Employee Self Service (ESS). It easily extracts reports from multiple sources with the Sage VIP Intelligence Reporting module and integrates with a variety of accounting software and clock-card systems ensuring that your business is kept-up-to-date with the latest statutory requirements on tax deductions. Following are the product features:

- Leave processing
- Training, motivation, warning, discipline
- Unlimited earnings and deductions types can be defined.
- Process weekly, fortnightly and monthly paid employees in the same company.

- Set up multiple user defined fields for additional employee information.
- Create multiple incomes, deductions, contribution and benefit transactions from a pre-defined set of transaction templates.
- Allows multiple rate of normal and overtime rate.
- Use the filter facility to process employees and generate reports by employees code, pay frequency, cost centre, job code etc.
- Use the batch processing facility to electronically import recorded hours from clocking systems, directly updating the pay slip.
- Simple, quick and easy to use.

Sage SkillsMap

Recruit top talent with Sage SkillsMap – the total solution for talent placement in your business. Let SkillsMap modernize your recruitment processes. It gives your business instant access to a reliable online recruitment platform. Applicant Tracking System (ATS) runs the recruitment process for you. Bundle together all of your HR, payroll and recruitment activities with our all-in-one solution for the ultimate in HR efficiency. It is a cloud-based recruitment software with monthly subscription and allows you to:

- Automatically filter and screen job applicants
- Monitor recruitment progress with dashboards
- Publish job vacancies to talent communities including social media sites
- Bulk-upload CVs and allow the system to parse CVs
- Customize Career Portal and grow your employer brand to attract the right talent for your requirements
- Manage communications with candidates using an automated CRM process
- Print summary reports during the recruitment process



MANUFACTURING

Your business demands specialized knowledge. That's why it's important to choose a technology partner who not only concentrates on building flexible, leading-edge manufacturing software solutions, but who also has experience delivering results for companies in your particular industry.

Because which would you prefer: quick wins and a fast return on an investment, or a long, expensive project that requires too much customization? Finding an Enterprise Resource Planning (ERP) software partner who knows your industry inside and out can help you achieve success.

SYSPRO offers manufacturing industry frameworks designed to help you benefit from best practices, while minimizing the cost and time involved in ERP implementation. This is particularly key in highly regulated industries such as food and safety. Check out the industry solutions here to find out how your manufacturing operations can gain efficiency, become more lean and improve profitability with SYSPRO ERP Software



WHOLESALE AND DISTRIBUTION

Your wholesale business demands specialized knowledge. Finding an Enterprise Resource Planning (ERP) software partner who knows your unique distribution industry inside and out can help you avoid the pitfalls and get a fast return on your investment.

SYSPRO offers industry frameworks designed to help you benefit from best practices, while minimizing the cost and time involved in ERP implementation. We have particular expertise working with distributors in industries that have strict compliance regulations around consumer safety.

Check out the distribution industry solutions here to find out how your wholesale operations can process and deliver orders faster, increase inventory turnover, and improve profitability with SYSPRO ERP.

CONTACT US

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